

# Sell Thrive's Managed SIEMaaS and CASH OUT!

Effective: January 1, 2020 - March 31, 2020

## Exclusive SPIFF for Thrive Partners.

Thrive is pleased to announce a new incentive program for Channel Partners. Sell Thrive Managed SIEMaaS and CASH OUT!

Revenue must close between January 1, 2020 and March 31, 2020

### Thrive Managed SIEMaaS Powered by Fortinet FortiSIEM

Powered by the robust Fortinet FortiSIEM platform, Thrive Managed SIEMaaS with Security Monitoring delivers advanced data correlation and real-time analytics, made possible by FortiSIEM Machine Learning and User and Entity Behavior Analytics (UEBA), all monitored by Thrive's 24x7x365 Security Operations Center to identify and assess real time threat.

- ◆ Real-Time, Automated Infrastructure Discovery and Application Discovery Engine (CMDB)
- ◆ User and Entity Behavior Analysis (UEBA)
- ◆ Cross Correlation of SOC & NOC Analytics
- ◆ Out-of-the-Box Compliance Reports
- ◆ Machine Learning powers threat detection without the need for manual rules
- ◆ Real Time Analysis of Security & Network Threats by Thrive's Security Operation Center

### Thrive SIEMaaS with Security Monitoring



MRR	SPIFF	TERM
\$5K - \$15.9K	75%	36 months
\$16K - \$30.9K	100%	36 months
\$31K+	125%	36 months

#### Terms & Conditions

- ◆ Applies to closed deals over \$5K MRR with minimum 36 months contract.
- ◆ Standard commission rates apply in addition to incentive.
- ◆ Channel Partners will be paid separately outside the regular commission process.
- ◆ Pay-out based on the MRR stated in a valid Customer Order signed and submitted by customer and accepted by Thrive in accordance with the standard process.
- ◆ Qualifying Customer Order must be submitted by March 31, 2019.
- ◆ SPIFF payout will be made 60 days following the signed order.
- ◆ This incentive cannot be combined with any other current channel incentives or promotions.
- ◆ Applies to new logo customers and existing customers ordering net-new services.
- ◆ Renewals and/or replacement services (e.g. ported or upgraded services) will not qualify for incentive.
- ◆ Thrive reserves the right to end, modify or deny any claim under this Promotion.
- ◆ Program Changes: Thrive may modify, suspend, amend, or terminate the Promotion at any time and without prior notice or consent by participants. Thrive specifically reserves the right to change the Promotion in a manner that may modify or eliminate the amount of monetary rewards that may otherwise be payable under this Promotion. No designee, may modify, suspend, amend or terminate this Promotion.
- ◆ To be effective, any modification, suspension or amendment of the Promotion must be authorized in writing by VP of Thrive Channel or SVP of Thrive.

## CONTACT

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