

### **BOOST'S DECISION TREE**

The Decision Tree empowers us all to make decisions. The tree is Boost and we base our decisions on how they might affect the health of the tree. Plucking a leaf won't hurt, but cutting the roots will. As the risk to the business increases, get more people involved in the decision and its implementation.

#### Leaf decisions



There's no risk to the business. You can make the decision yourself and you don't need to let anyone know.

Example: Buying a cable for your laptop

## Branch decisions



These come with a small chance of downsides that are minor, short-term and don't affect many people. Make the decision yourself, but tell the team what you've done and the outcomes.

Example: Registering for a conference

# Trunk decisions



The downsides are bigger or more likely. Decide what you think should be done, then check with the experts in that area before implementing it. Just ask if you're not sure who the experts are. Report the results and share any learnings.

Example: Getting a lease for new laptops

### **Root decisions**



The fate of the business can rest on these decisions. Get input from all relevant staff and agreement from the leadership team. Keep everyone informed of the progress and share outcomes and learnings.

Example: Signing up a new client

