

REFERENCE GUIDE

What's the Difference between Sage 100 and Sage 100cloud?

It's time to connect your existing systems to the cloud

Pay as you go with Sage 100cloud to get all the features of cloud connectivity without giving up the benefits of your on-premise or hosted solution. Whether your current Sage 100 solution is highly customized or not, you can take advantage of new cloud-connected capabilities:

- Take advantage of rapid product innovation while upgrading on your own schedule
- Easily configure your application settings, or heavily customize your environment thanks to an open code base
- Increase collaboration through mobile access to relevant information without sacrificing the feature-rich experience of a native application.
- Subscription pricing means you can avoid upfront costs and pay in a way that makes sense for your business

Enhance Sage 100 to meet the needs of your growing business without disruption to processes that work, with Sage 100cloud.

Be More Productive

Expand your already rich feature-set with additional standard cloud-connected modules for Sage 100cloud.

Take control of your budget planning process

Bring strategic insight to business planning with *Budgeting and Planning for Sage 100cloud*, an enterprise-wide, purpose-built budgeting and planning application. Make quicker, more informed decisions by shortening budgeting and planning cycles. Optimize your planning process and increase collaboration across business lines by clearly connecting budgeting activities to organizational performance.

Improve inventory management

Inventory Advisor Basics for Sage 100cloud helps smaller retail and distribution businesses to establish and maintain high impact inventory management practices. This lighter version of Sage Inventory Advisor connects directly to Sage 100cloud, helping users minimize stock-outs, reduce excess, and produce optimal orders quickly.

Track inventory in multiple locations

DSD / ScanForce Multi-Bin Management for Sage 100cloud extends the warehousing capabilities of Sage 100cloud to include the designation, storage, and distribution of a single inventory item in multiple "bin" locations within a warehouse. Set customer or item specific restrictions based on bin location, perform on-the-fly bin location transfers, set minimum and maximum location quantities, and much more.

Be More Confident

Reduce risk and increase compliance with cloud-connected services

Automate bank reconciliation

Sage 100cloud simplifies the reconciliation process by allowing users to connect directly to their bank feeds and automate transaction matching so that disparities are identified and flagged as they happen. Increase efficiency, decrease risk, and be more responsive to accounting discrepancies as they arise.

Increase government reporting efficiency

Preparing certified payroll reports can be time-consuming and error prone at the best of times, let alone when a single contractor has multiple projects that cut across state lines. With Sage 100cloud you can easily flag information for inclusion as part of Certified Payroll Reports. Automatically generate Certified Payroll Reports using the *Sage 100 Payroll* add on module.

Be More Agile

You need a business management solution that is flexible enough to meet your needs as you respond to opportunities and challenges in a constantly changing world.

Make Sage 100cloud your own

Thanks to the Custom Office module, you are already able to customize almost every part of the data entry experience. New modernized screens have increased adoption, usability, and user engagement. Now, with Sage 100cloud, you can customize fonts, colors, and backgrounds to match your brand and promote a greater sense of pride in the ways that you do business.

Get the information you need, where you need it

Sage Contact for Sage 100cloud allows businesses with an Office 365 Business Premium subscription to look up customer contact information right from Outlook 365. Grant role-appropriate access to information about available credit, outstanding balances, and the number of days it typically takes to settle a bill. Click through payment and invoice histories, review recent customer communications, and create notes to share with other Sage Contact users. This powerful feature can be extended to everyone in your organization without the need to purchase additional product licenses for Sage 100cloud.

Go mobile

The *Scanco Mobile Sales* app allows businesses to go from quote to invoice on any iOS or Android mobile device. This comprehensive sales solution streamlines the sales process allowing sales representatives to connect with the data they need and accomplish crucial tasks both inside and outside of the office. Businesses using Sage 100cloud can empower their sales force with five included licenses for Scanco Mobile Sales.

A cloud connected solution for a cloud connected world

You want an on-premise business management solution you can trust, but you also want to take advantage of additional cloud-based functions designed to meet your unique business needs. For small and mid-sized manufacturers, *Sage 100cloud Manufacturing* adds functionality to assist with estimating and quoting, job planning, scheduling, inventory optimization, and more. *AP Automation* is built to automate your entire AP process, from purchase to payment. Invoices are entered with guaranteed accuracy and stored securely in the cloud, saving you time as we take care of the data entry.



Feature Comparison

Available Modules

	Sage 100	Sage 100cloud
Library Master	✓	✓
General Ledger	✓	✓
Accounts Payable	✓	✓
Accounts Receivable	✓	✓
Business Insights	✓	✓
Paperless Office	✓	✓
Custom Office	✓	✓
Credit Card Processing	✓	✓
Visual Integrator	✓	✓
Sage Intelligence	✓	✓
Crystal Reports	✓	✓
Purchase Order	✓	✓
Sales Order	✓	✓
Inventory Management	✓	✓
Mobility for Barcode	✓	✓
Return Merchandise Authorization (RMA)	✓	✓
Bill of Materials	✓	✓
Sage Budgeting and Planning		✓
Sage Inventory Advisor Basics		✓
Scanco Mobile Sales		✓
Sage Contact		✓
DSD / Scanforce Multi-Bin Basic		✓

Available Features

	Sage 100	Sage 100cloud
Modernized Screens	✓	✓
GDPR Compliance	✓	✓
Reprint Sales Order from History	✓	✓
Invoice History from Vendor Maintenance	✓	✓
Automated Bank Feeds and Reconciliation		✓
Enhanced Search with Auto Complete		✓
Inactive Warehouse		✓
Consolidated Sales Order Invoicing		✓
Custom Theme Settings (fonts, colors, backgrounds)		✓
Spell Check		✓

Available Add-Ons

	Sage 100	Sage 100cloud
Work Order	✓	✓
Materials Requirements Planning	✓	✓
Job Cost	✓	✓
Sage 100 Payroll	✓	✓
eBusiness Web Services	✓	✓
eBusiness Manager Bundle	✓	✓
Sage CRM	✓	✓
Sage 100cloud Manufacturing		✓
AP Automation		✓
Scanco Mobile Warehouse Lite		✓



About DeRosa Mangold Consulting

At DeRosa Mangold, we believe that your company deserves software tools that work the way you work - and a business partner that's got their back. Since our founding in 1999, we've focused on providing world-class, cloud-based ERP, accounting, and business intelligence solutions that help our clients run leaner, faster, and more profitably.

There's a better way.

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